



YLA, Incorporated
ADVANCED COMPOSITE MATERIALS

2970 Bay Vista Court ♦ Benicia, California 94510 ♦ Phone: (707) 747-2750 ♦ Fax: (707) 747-2754

To	Eric Anderssen	Date	October 14, 2008
Company	Lawrence Berkeley National Lab	Quote #	Q12923
City, State	Berkeley, CA	Bid or Buy	Bid
Phone		Program / Ref	None Specified
Fax/Email	ecanderssen@lbl.gov	Market Sector	TBD
Total Pages	1	Account Manager	Sean Johnson

Dear Eric,

In response to your request, YLA, Inc. is pleased to offer the following quotation for advanced composite materials:

Item 1 – Option A			
Description	RS-3 / K13C2U 2K Unidirectional Prepreg – 12"		
Nomenclature	350F Cyanate Ester / Graphite		
Specification	None Specified		
FAW	80 gsm, nom.		
Dry Resin Content	28%, nom.		
Quantity	50 sq. meter	75 sq. meter	
Unit Price	\$423.02 / sq. meter	\$390.58 / sq. meter	
Plus Surplus Fiber Charge^A	\$5385.00 / lot	None Required	
Mechanical Testing	None Specified (if mechanical testing is required, a test charge will apply)		
Shipping Lead-time	6 weeks after receipt and acknowledgement of order		

Item 1 – Option B			
Description	RS-12B / K13C2U 2K Unidirectional Prepreg – 12"		
Nomenclature	265F Cyanate Ester / Graphite		
Specification	None Specified		
FAW	80 gsm, nom.		
Dry Resin Content	28%, nom.		
Quantity	50 sq. meter	75 sq. meter	
Unit Price	\$417.97 / sq. meter	\$385.70 / sq. meter	
Plus Surplus Fiber Charge^A	\$5385.00 / lot	None Required	
Mechanical Testing	None Specified (if mechanical testing is required, a test charge will apply)		
Shipping Lead-time	6 weeks after receipt and acknowledgement of order		

Item 1 – Option C			
Description	EX-1515 / K13C2U 2K Unidirectional Prepreg – 12"		
Nomenclature	265F Cyanate Ester / Graphite		
Specification	None Specified		
FAW	80 gsm, nom.		
Dry Resin Content	28%, nom.		
Quantity	50 sq. meter	75 sq. meter	
Unit Price	\$412.09 / sq. meter	\$380.02 / sq. meter	
Plus Surplus Fiber Charge^A	\$5385.00 / lot	None Required	
Mechanical Testing	None Specified (if mechanical testing is required, a test charge will apply)		
Shipping Lead-time	6 weeks after receipt and acknowledgement of order		

Item 2 – Option A		
Description	RS-3 / YS95A 3K Unidirectional Prepreg – 12"	
Nomenclature	350F Cyanate Ester / Graphite	
Specification	None Specified	
FAW	80 gsm, nom.	
Dry Resin Content	28%, nom.	
Quantity	50 sq. meter	75 sq. meter
Unit Price	\$413.23 / sq. meter	\$381.29 / sq. meter
Mechanical Testing	None Specified (if mechanical testing is required, a test charge will apply)	
Shipping Lead-time	6 weeks after receipt and acknowledgement of order	

Item 2 – Option B		
Description	RS-12B / YS95A 3K Unidirectional Prepreg – 12"	
Nomenclature	265F Cyanate Ester / Graphite	
Specification	None Specified	
FAW	80 gsm, nom.	
Dry Resin Content	28%, nom.	
Quantity	50 sq. meter	75 sq. meter
Unit Price	\$408.18 / sq. meter	\$376.41 / sq. meter
Mechanical Testing	None Specified (if mechanical testing is required, a test charge will apply)	
Shipping Lead-time	6 weeks after receipt and acknowledgement of order	

Item 2 – Option C		
Description	EX-1515 / YS95A 3K Unidirectional Prepreg – 12"	
Nomenclature	265F Cyanate Ester / Graphite	
Specification	None Specified	
FAW	80 gsm, nom.	
Dry Resin Content	28%, nom.	
Quantity	50 sq. meter	75 sq. meter
Unit Price	\$402.30 / sq. meter	\$370.73 / sq. meter
Mechanical Testing	None Specified (if mechanical testing is required, a test charge will apply)	
Shipping Lead-time	6 weeks after receipt and acknowledgement of order	

Conditions of Quotation

1. Tolerance of plus or minus 10% applies to all quantities shipped.
2. Shipping lead-time is based on raw material availability and production schedule at time of quotation, and does not include days in transit to shipping destination.
3. FOB: Origin. Price does not include freight, export fees, customs, duty or taxes. All shipments will be made "Freight Collect" or billed to customer's account (not prepaid). Customer Purchase Order must specify freight carrier and account number.
4. Temperature Recorders will be used for all international shipments, and whenever required by the customers specification or Purchase Order, and will be billed at \$45 each.
5. Payment Terms: Net 30 Days, **upon approval of credit.**
6. Quoted Price is valid for 30 days.

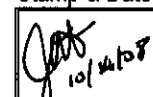
We appreciate your consideration of YLA advanced composite materials for this application and look forward to working with you on this and other programs.

Sincerely,

Reyna Balenbin
Customer Service Manager
Phone: 707-747-4840
Email: r.balenbin@tencate.com

All pricing offered by YLA, Inc. is considered proprietary information. Acceptance of this quotation confirms agreement that the recipient organization will treat this information in a confidential manner and will not disclose this information to any third party without the express written consent of YLA, Inc.

Approved by:
Stamp & Date:



☐ PE Required